**Email Invite – Powerful Leader**

Below is a template you can cut and paste into the body of an email to send to your Powerful Leader after replacing the yellow highlighted sections with the appropriate information.

Name,

Good Morning! Thanks for helping me in my developmental actions.

As you know, I am currently conducting a 12 Week Action Plan for ***Courageous Leadership*** development. Per this philosophy, Courageous Leaders subscribe to a set of leadership characteristics that guide their decisions and actions.

The characteristic I am currently developing is being a “Powerful” leader. As you are an integral part of my life, I am requesting a conversation with you for no more than 60 minutes so that we may discuss Powerful Leadership.

Power is defined as the willingness and ability to influence the actions of self, teams, & organizations. It is generally created, collected, and used in seven ways:

1. Positional – your position suggests that others should adhere to your intent
2. Expertise – you have valuable knowledge, skills, or abilities
3. Information – you possess scarce valuable insights
4. Coercive – you can inflict pain, harm, or death
5. Reward – you can reward with money, gifts, etc.
6. Connection – you can introduce people to other’s they want to know
7. Referent – others admire your leadership characteristics and want to follow you

I offer the following bullets to potentially guide our conversation:

* In what types of situations have you used each of the forms of power identified above? What was the outcome?
* What is your “go-to” power & why?
* What powers do you avoid and why?
* Think of a leader you admire. What kind of power does he/she use?
* Think of a time when you effectively used referent power. What was the outcome?
* What do you do to encourage people to want to follow you as a leader?
* How do you differentiate between power and tyranny?
* What suggestions do you have for helping me to develop referent power?
* Do you have recommendations for books or other resources?
* Do you have a recommendation for a Powerful Leader that I should talk to?

Let’s get a time and date on the calendar during the next seven days to have this conversation. How does Time and Date work for you?  If not, what time and date will work?

 Thank you!

Sincerely,

Name

Signature Block